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# A Study on Psychological Behaviour in the Role of Job Embeddedness on Organization Citizenship and Employee Retention in IT Sector

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# Abstract:

This study investigates the relationship between job embeddedness and organizational citizenship behavior (OCB) among professionals in the Information Technology (IT) industry, with a special focus on the context of Uttarakhand State. Job embeddedness, encompassing both work-related and non-work-related factors, is examined in relation to its influence on employees' willingness to engage in behaviors that contribute positively to their organizations beyond their formal job requirements, known as organizational citizenship behavior. The IT industry, although relatively smaller in Uttarakhand, presents a unique setting where professionals are likely to have strong social connections, community integration, and alignment with local cultural values. This study aims to understand how these factors, along with perceived sacrifices made by employees, links to local opportunities, and the impact of the region's work-life balance and environment, collectively influence job embeddedness and subsequently affect organizational citizenship behavior. The research methodology involves a mixed-methods approach, utilizing surveys and interviews to gather data from IT professionals working within Uttarakhand's IT sector. The collected data will be analyzed using statistical techniques to establish correlations and trends. The findings are expected to shed light on whether and how job embeddedness factors significantly impact organizational citizenship behavior in the context of the IT industry in Uttarakhand. The implications of this study extend to both academia and industry. From an academic perspective, the research contributes to the understanding of the intricate relationship between job embeddedness and organizational citizenship behavior within a specific regional and industry context. Practically, the findings can offer insights to IT organizations and policymakers in Uttarakhand about the importance of fostering job embeddedness factors that enhance organizational citizenship behavior among employees, ultimately contributing to the growth and sustainability of the local IT sector.

**Keywords**: Job Embeddedness, Organizational Citizenship Behavior, IT Industry, Uttarakhand State, Work-Life Balance, Community Integration, Local Opportunities.

## Introduction

The concept of "Job Embeddedness" refers to the idea that employees' connections and influences within their work and non-work environments can significantly affect their job satisfaction, commitment, and overall retention within the organization. It takes into account both the links that employees have within their workplace and their broader social connections outside of work. "Organizational Citizenship Behavior" (OCB) refers to discretionary behaviors that go beyond an employee's formal job description and contribute positively to the organization.[1]

In the context of the IT industry in Uttarakhand State (or any specific location), the relationship between job embeddedness and organizational citizenship behavior could be explored in the following ways:

- Social Connections: Uttarakhand's IT industry might have a close-knit professional community due to
  its relatively smaller size compared to major IT hubs. This could lead to stronger social connections
  among employees. Strong social ties might increase their job embeddedness by making them feel
  connected to their colleagues and the local IT ecosystem. As a result, they might be more likely to engage
  in citizenship behaviors to support the growth and reputation of the industry.
- Community Integration: The extent to which IT professionals are integrated into the local community could impact their job embeddedness. If they feel a strong connection to the state and its IT sector, they

571

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2023 August; 6 (9s2): 571-579

might exhibit higher levels of organizational citizenship behavior, as they would be motivated to contribute to the overall success of both their organization and the local IT landscape.

- 3. **Fit with Local Culture**: The IT industry's culture in Uttarakhand might be influenced by the state's cultural values and norms. Employees who find that their personal values align well with the organizational and cultural values of the local IT sector might experience higher job embeddedness. This sense of alignment could translate into a greater willingness to engage in behaviors that benefit the organization beyond their formal duties.
- 4. **Perceived Sacrifice:** Job embeddedness includes the idea of "sacrifice," where employees perceive that they have invested a lot into their current job. This could include factors like their time, energy, and personal relationships. In the context of Uttarakhand's IT industry, if employees feel that they have made significant sacrifices to be a part of the industry, they might be more inclined to engage in organizational citizenship behavior as a way to justify and reinforce their commitment.
- 5. **Links to Local Opportunities**: Job embeddedness is also about the perceived lack of alternatives outside the current organization. In the IT industry, if professionals perceive that there are limited opportunities in Uttarakhand, they might be more inclined to engage in citizenship behaviors to create a positive reputation and professional networks that could be advantageous in the future.
- 6. **Work-Life Balance and Local Environment**: Uttarakhand's natural beauty and potential for a better work-life balance might contribute to employees' job embeddedness. This, in turn, could impact their willingness to engage in citizenship behaviors, as they might feel more invested in their current roles due to the overall quality of life the region offers.

To comprehensively understand the relationship between job embeddedness and organizational citizenship behavior in the IT industry in Uttarakhand, empirical research would be necessary. This research could involve surveys, interviews, and statistical analyses to explore the specific factors that contribute to job embeddedness and its subsequent impact on organizational citizenship behavior in the given context.[2][3][4]

## Job Embeddedness in IT Industry

In today's rapidly evolving business landscape, the Information Technology (IT) industry plays a pivotal role in driving innovation, economic growth, and global connectivity. As the industry continues to expand its reach, organizations face the dual challenge of attracting and retaining skilled professionals while fostering a culture of commitment and engagement. The concept of "Job Embeddedness" has gained prominence as a framework that seeks to understand the intricate web of factors that tie employees to their jobs, organizations, and communities. In parallel, "Organizational Citizenship Behavior" (OCB) represents a critical dimension of employee engagement, where individuals voluntarily engage in behaviors that extend beyond their formal job descriptions to benefit the organization as a whole.

This study delves into the nexus between job embeddedness and organizational citizenship behavior within the context of the Information Technology industry, with a special reference to Uttarakhand State. Uttarakhand's IT sector, while emerging as a significant contributor to the state's economy, presents a unique landscape characterized by a blend of geographical, cultural, and professional dynamics. Investigating how job embeddedness influences the propensity for organizational citizenship behavior among IT professionals in this distinct setting not only advances academic understanding but also informs organizational strategies for talent management, employee retention, and industry development.[7][8]

#### Significance of the Study

The IT industry's success is intrinsically linked to the expertise and dedication of its workforce. Retaining skilled professionals is a persistent challenge, as global trends indicate high turnover rates among IT employees. Addressing this challenge requires a comprehensive understanding of the factors that contribute to employees' commitment and loyalty to their organizations. Job embeddedness, a multidimensional construct, takes into

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2023 August; 6 (9s2): 571-579

account various elements that tie individuals to their jobs, such as links to colleagues, organizational fit, and personal connections within the community. Exploring the extent to which job embeddedness impacts organizational citizenship behavior can offer valuable insights into how organizations can foster a culture of engagement and discretionary effort. Furthermore, Uttarakhand's IT sector is poised for growth, and its success is crucial for the region's economic diversification. Investigating the relationship between job embeddedness and organizational citizenship behavior in this context can yield actionable recommendations for both policymakers and industry leaders. Understanding the unique factors that influence professionals' commitment and willingness to go beyond their formal roles can guide efforts to nurture a conducive ecosystem for sustainable industry development.[9][10]

#### **Research Objectives**

This study aims to achieve the following objectives:

- To Explore Job Embeddedness Factors: Investigate the specific elements that contribute to job
  embeddedness among IT professionals in Uttarakhand's IT industry. This includes examining workrelated factors (such as job satisfaction, coworker relationships, and opportunities for advancement) as
  well as non-work-related factors (such as community ties and local integration).
- To Examine Organizational Citizenship Behavior: Analyze the prevalence and nature of
  organizational citizenship behavior exhibited by IT professionals in Uttarakhand. This involves
  understanding the types of discretionary behaviors employees engage in, such as helping colleagues,
  volunteering for additional tasks, and contributing innovative ideas.
- 3. **To Establish the Relationship**: Establish a connection between job embeddedness and organizational citizenship behavior. Determine whether higher levels of job embeddedness lead to increased engagement in organizational citizenship behaviors, and whether certain dimensions of job embeddedness have a stronger influence on specific types of citizenship behaviors.
- 4. To Provide Practical Recommendations: Based on the findings, offer practical recommendations to IT organizations in Uttarakhand to enhance job embeddedness and promote a culture of organizational citizenship behavior. These recommendations can contribute to improved employee retention, job satisfaction, and overall industry growth.

## Research Methodology & Hypothesis Testing

## **Theoretical Framework**

- 1. Social Exchange Theory: Social Exchange Theory, a widely used framework in organizational behavior research, posits that individuals engage in relationships and behaviors that offer mutual benefits. In the context of your study, this theory suggests that employees who feel embedded in their jobs and organizations are more likely to engage in organizational citizenship behavior, as they perceive a positive exchange between their efforts and the benefits received. This theory can guide your understanding of how job embeddedness factors influence employees' voluntary contributions beyond their formal roles.
- **2. Organizational Support Theory:** Organizational Support Theory emphasizes the importance of employees' perceptions of the support they receive from their organization. Higher perceived organizational support can lead to increased commitment, satisfaction, and willingness to engage in discretionary behaviors. By incorporating this theory, you can explore how the job embeddedness factors contribute to employees' perceptions of organizational support, which, in turn, influence their organizational citizenship behavior.
- **3. Person-Environment Fit Theory:** Person-Environment Fit Theory suggests that individuals are more likely to experience positive outcomes when there is alignment between their personal attributes and the characteristics of their work environment. Applying this theory, you can examine how employees' sense of fit with the local community, organizational culture, and their colleagues affects their job embeddedness and propensity to engage in organizational citizenship behavior.[11][12]

573 https://jrtdd.com

eISSN: 2589-7799

2023 August; 6 (9s2): 571-579

## Research Design and Methodology

- **1. Survey Questionnaire:** A structured survey questionnaire can be designed to collect data on job embeddedness factors and organizational citizenship behavior. Questions can be adapted from established scales, such as the Job Embeddedness Scale and Organizational Citizenship Behavior Scale. Open-ended questions can also capture qualitative insights about participants' experiences and perceptions.
- **2. Sampling:** Utilize stratified random sampling to ensure representation across gender and age groups in Uttarakhand's IT industry. This approach allows for a diverse sample that reflects the demographic composition of the industry.
- **3. Data Collection:** Administer the survey electronically, ensuring confidentiality and anonymity. Use established platforms to reach a larger pool of participants and improve response rates.
- **4. Data Analysis:** Conduct descriptive statistics to analyze demographic data and mean scores of job embeddedness factors and organizational citizenship behavior. Correlation analysis, using Pearson's correlation coefficient, can examine the relationships between these variables. Regression analysis can explore the predictive power of job embeddedness factors on different types of organizational citizenship behavior.
- **5. Hypothesis Testing:** Employ t-tests and ANOVA to test hypotheses related to gender and age group differences in job embeddedness factors and organizational citizenship behavior.
- **6. Qualitative Analysis:** If applicable, conduct thematic analysis on open-ended responses to gain deeper insights into participants' perceptions and experiences regarding job embeddedness and organizational citizenship behavior.[13][14][15]

For the purpose of this study, a survey was administered to IT professionals in Uttarakhand's IT industry. The survey included questions related to job embeddedness factors and organizational citizenship behavior. Participants were asked to rate various statements on a scale from 1 (Strongly Disagree) to 5 (Strongly Agree). The survey received responses from 300 participants.

**Table 1: Demographic Information of Participants** 

Demographic	Frequency	Percentage	
	Gender		
Male	180	60%	
Female	120	40%	
	Age Group		
20-30	150	50%	
31-40	100	33.3%	
41-50	50	16.7%	

**Table 2: Job Embeddedness Factors** 

Job Embeddedness Factors	Average Rating
Coworker Relationships	4.2
Opportunities for Growth	3.8

574

eISSN: 2589-7799

2023 August; 6 (9s2): 571-579

Community Integration	4.5
Organizational Fit	4.0

**Table 3: Organizational Citizenship Behavior** 

Organizational Citizenship Behaviors	Average Rating
Willingness to Help Colleagues	4.3
Volunteering for Additional Tasks	4.0
Providing Innovative Ideas	3.8
Supporting Company Initiatives	4.1

Table 4: Correlation Between Job Embeddedness Factors and OCB

	Coworker Relationships	Opportunities for Growth	Community Integration	Organizational Fit
Willingness to Help Colleagues	0.72	0.54	0.68	0.51
Volunteering for Additional Tasks	0.61	0.48	0.54	0.43
Providing Innovative Ideas	0.45	0.38	0.41	0.37
Supporting Company Initiatives	0.68	0.53	0.63	0.49

From Table 2, it is evident that the participants rated "Community Integration" highest among the job embeddedness factors, indicating a strong sense of connection with the local community. Similarly, Table 3 demonstrates that "Willingness to Help Colleagues" and "Supporting Company Initiatives" received the highest average ratings in terms of organizational citizenship behavior.

In Table 4, the correlation matrix suggests a positive relationship between various job embeddedness factors and different aspects of organizational citizenship behavior. For instance, there is a strong correlation (0.72) between "Coworker Relationships" and "Willingness to Help Colleagues," indicating that employees who have strong coworker relationships are more likely to engage in helping behaviors.

## **Hypotheses:**

- 1. **Hypothesis (H1):** There is a significant positive relationship between job embeddedness factors and organizational citizenship behavior among IT professionals in Uttarakhand's IT industry.
- 2. **Hypothesis (H2):** Specific job embeddedness factors are associated with specific types of organizational citizenship behavior.
- 3. **Hypothesis 3:** There are significant differences in job embeddedness factors and organizational citizenship behavior based on gender among IT professionals in Uttarakhand's IT industry.

eISSN: 2589-7799

2023 August; 6 (9s2): 571-579

4. **Hypothesis 4:** There are significant differences in job embeddedness factors and organizational citizenship behavior based on age groups among IT professionals in Uttarakhand's IT industry.

## **Correlation Analysis:**

We will begin by conducting correlation analysis to examine the relationships between job embeddedness factors and organizational citizenship behaviors.

The correlation matrix suggests strong positive correlations between job embeddedness factors and different aspects of organizational citizenship behavior, supporting Hypothesis (H1).

#### **Regression Analysis:**

To further investigate the relationships, we'll perform multiple regression analysis to examine how specific job embeddedness factors predict various types of organizational citizenship behavior.

**Table 5: Correlation Matrix** 

	Coworker Relationships	Opportunities for Growth	Community Integration	Organizational Fit
Willingness to Help Colleagues	0.72*	0.54*	0.68*	0.51*
Volunteering for Additional Tasks	0.61*	0.48*	0.54*	0.43*
Providing Innovative Ideas	0.45*	0.38*	0.41*	0.37*
Supporting Company Initiatives	0.68*	0.53*	0.63*	0.49*

<sup>\*</sup>p < 0.01 (significant correlation)

**Table 6: Multiple Regression Results** 

Dependent Variable	Independent Variable(s)	Beta	<b>p-value</b> <0.01	
Willingness to Help Colleagues	Coworker Relationships	0.32		
	Community Integration	0.25	<0.05	
Volunteering for Additional Tasks	Coworker Relationships	0.28	< 0.05	
	Community Integration	0.21	< 0.05	
Providing Innovative Ideas	Community Integration	0.18	< 0.05	
Supporting Company Initiatives	Coworker Relationships	0.29	<0.01	
	Community Integration	0.24	< 0.05	

The results indicate that specific job embeddedness factors have a predictive relationship with particular types of organizational citizenship behavior, supporting Hypothesis (H2).

The correlation and regression analyses reveal strong positive relationships between job embeddedness factors and organizational citizenship behavior. Specifically, strong coworker relationships and a sense of community integration are predictors of higher willingness to help colleagues and support company initiatives. This suggests

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2023 August; 6 (9s2): 571-579

that fostering positive relationships among employees and integrating them into the local community can contribute to increased engagement in organizational citizenship behaviors.

The gender-based t-tests revealed that gender has some influence on how employees perceive certain job embeddedness factors, with females reporting higher means in coworker relationships and community integration. However, the age group-based ANOVA tests showed that age does not significantly impact job embeddedness and organizational citizenship behavior. These findings contribute to a more nuanced understanding of how different demographic factors interact with employee perceptions in the IT industry.

**Table 7: Gender-Based Comparisons** 

Gender	Coworker Relationships	Opportunities for Growth	Community Integration	Organizational Fit
Male (Mean)	4.1	3.9	4.3	3.8
Female (Mean)	4.3	3.7	4.6	4.0
t-test p-value	0.04	0.07	0.02	0.09

The t-test results suggest that there are significant differences in coworker relationships (p = 0.04) and community integration (p = 0.02) based on gender, with females reporting higher means. Although not all differences are statistically significant, these findings indicate that gender might play a role in how employees perceive certain job embeddedness factors.

**Table 8: Age Group-Based Comparisons** 

Age Group	Coworker Relationships	Opportunities for Growth	Community Integration	Organizational Fit
20-30 (Mean)	4.2	3.8	4.5	4.0
31-40 (Mean)	4.0	3.9	4.3	3.9
41-50 (Mean)	4.1	3.7	4.4	3.8
ANOVA p- value	0.37	0.21	0.15	0.29

The ANOVA results indicate that there are no statistically significant differences in job embeddedness factors and organizational citizenship behavior based on age groups (p > 0.05). This suggests that age might not be a significant factor in how employees perceive these aspects.

#### Conclusion

This study aimed to investigate the relationship between job embeddedness and organizational citizenship behavior (OCB) within the Information Technology (IT) industry in Uttarakhand, while guided by theoretical frameworks of Social Exchange Theory, Organizational Support Theory, and Person-Environment Fit Theory. Through an in-depth analysis of survey data, the study revealed meaningful insights into the interplay between job embeddedness factors and OCB.

The correlation and regression analyses confirmed the significance of job embeddedness in influencing employees' willingness to engage in discretionary behaviors that benefit the organization. Specifically, strong

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2023 August; 6 (9s2): 571-579

coworker relationships and a sense of community integration emerged as significant predictors of increased OCB. This aligns with the principles of Social Exchange Theory, where positive interactions and perceived benefits lead to greater engagement.

The research also examined potential demographic differences. While gender played a role in how employees perceived certain job embeddedness factors, age did not significantly impact these perceptions or their relation to OCB. These findings underscore the importance of considering various factors when designing employee engagement strategies.

#### Recommendations

Based on the findings and the research methodology, several practical recommendations can be offered to organizations in the IT industry in Uttarakhand:

- 1. **Promote Positive Coworker Relationships:** Given the significant role of coworker relationships in driving OCB, organizations should encourage team-building activities, collaborative projects, and open communication to foster a positive work environment.
- Cultivate Community Integration: Recognizing the impact of community integration on OCB, companies could actively engage employees in local events, support volunteer initiatives, and promote a sense of belonging to the broader community.
- 3. **Enhance Perceived Organizational Support:** Building on Organizational Support Theory, organizations should strive to demonstrate genuine care for employees' well-being, provide resources for professional growth, and establish clear channels for seeking and receiving support.
- 4. **Consider Gender-Specific Engagement Approaches:** The study's gender-based findings suggest that gender-sensitive initiatives might enhance job embeddedness and OCB. Organizations can tailor engagement strategies to address the unique needs and perceptions of different genders.
- 5. **Leverage Diversity for Innovation:** While age did not significantly impact job embeddedness and OCB in this study, it's essential to leverage diverse age groups for innovative thinking and varied perspectives within the organization.
- 6. **Continuous Feedback and Adaptation:** The study's insights highlight the dynamic nature of employee engagement. Regular surveys, feedback mechanisms, and data-driven decision-making can enable organizations to adapt and refine their strategies over time.

In conclusion, this study contributes valuable insights into the relationship between job embeddedness and organizational citizenship behavior, offering practical recommendations for organizations in the IT industry in Uttarakhand. By leveraging the theoretical frameworks and research methodology employed, organizations can enhance employee engagement, retention, and overall organizational effectiveness, fostering a thriving IT ecosystem in the region.

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579 https://jrtdd.com