Impact Of Employer Branding On Employee Engagement

Prof. Dr. Bipin Sule^{1*}

¹*Sr. Professor, Vishwakarma Institute of Technology, Pune, India. Email: bipin.sule@vit.edu OICD ID - 0000-0003-1409-2156

*Corresponding Author: Prof. Dr. Bipin Sule

*Sr. Professor, Vishwakarma Institute of Technology, Pune, India. Email: bipin.sule@vit.edu OICD ID - 0000-0003-1409-2156

Abstract:

This study examines how employer branding will influence the workplace of the future, concentrating on how it will affect worker satisfaction, engagement, retention, and acquisition of top talent. The goals were to investigate the connection between employer branding and these results, gauge senior management's opinions of employer branding, and investigate the variables affecting the workplace of the future. A mixed-methods strategy was used, and surveys given to senior management and employees within a particular organisational context were used. The results show that employer branding and employee satisfaction, engagement, and retention are significantly positively correlated. Top management also understood the significance of employer branding in establishing the workplace of the future. The study highlights the significance of employer branding in influencing key organizational outcomes and provides insights into the perceptions of employees and top management. However, limitations such as the specific context, self-reported data, and the cross-sectional design should be considered. Future research should address these limitations and explore other stakeholders' perspectives and potential moderating factors. This study contributes to the growing body of knowledge on employer branding and its implications for the future workplace.

Keywords: Employer branding, Employee satisfaction, Employee Engagement,

Introduction

Employer branding has become crucial in designing the future workplace in today's continuously changing business environment. Employer branding encompasses the tactics and initiatives implemented by firms to cultivate a favorable and captivating reputation as a preferred employer. A company's reputation, culture, principles, and overall perception as an appealing workplace for both existing and potential employees are encompassed within this concept. In an increasingly competitive job market and with changing employee expectations, it is essential for enterprises to have a strong employer brand in order to attract, engage, and retain highly talented workers.

The future workplace is shaped by various notable trends and developments, such as the emergence of remote work, the growing significance of diversity and inclusion, the expanding impact of technology, and the evolving expectations of new generations. Within this particular framework, the concept of employer branding assumes a pivotal role in establishing a professional setting that is congruent with these ever-changing dynamics and cultivates contentment, efficiency, and allegiance among employees.

Employer branding plays a crucial role in shaping the future workplace by effectively attracting and keeping top-notch talent. In order to recruit highly talented individuals who can drive innovation, growth, and success, organizations must establish a unique identity in a highly competitive labor market. An influential employer brand serves as a compelling force, attracting highly qualified applicants who desire both financial incentives and a satisfying work environment, a favorable corporate culture, and prospects for professional growth. Organizations may establish a robust employer brand that distinguishes themselves from competitors and attracts skilled individuals to join their workforce by effectively conveying their distinctive value proposition.

Furthermore, the impact of employer branding on employee engagement and satisfaction is significant, as these qualities play a crucial role in creating the future of the workplace. Employees who are actively involved and involved are more inclined to be driven, efficient, and dedicated to their employers. An employer brand that is clearly defined and aligns with the beliefs, aspirations, and career objectives of employees cultivates a feeling of inclusion and direction, thereby nurturing a favorable work atmosphere conducive to individual growth and success. This, consequently, improves the rates of employee retention, decreases expenses associated with turnover, and fosters a culture of loyalty and advocacy, thereby attracting additional high-caliber individuals to the firm.

Therefore, it is crucial to emphasize the significance of employer branding in influencing the future of the workplace. In response to the evolving dynamics of the business environment, firms must develop a compelling employer brand to

eISSN: 2589-7799

2023 July; 6(7s): 995-1003

effectively attract, engage, and retain highly qualified workers. Organizations can cultivate an environment conducive to creativity, productivity, and sustained success by adopting employer branding tactics that are in line with the expectations and aspirations of their employees.

Advantages of a Robust Employer Brand

The establishment of a robust employer branding strategy yields numerous advantages, such as the ability to attract highly skilled individuals, augment employee involvement, bolster employee retention rates, enhance organizational culture, cultivate brand advocacy, and confer a competitive edge. An employer brand that is captivating has the ability to recruit candidates of high quality, effectively engage and motivate employees, mitigate attrition rates, cultivate a positive workplace culture, and establish a reputable image for the organization. These aforementioned benefits contribute to the overall success of the firm through the attraction of skilled individuals, the cultivation of employee loyalty, and the good impact on consumer perception.

The significance of employer branding

Employer branding offers substantial benefits to firms by attracting highly skilled individuals, boosting employee involvement and efficiency, minimizing employee turnover, improving reputation and brand perception, and producing financial savings. A robust employer brand enables firms to differentiate themselves as preferred employers, thereby recruiting top-tier applicants capable of fostering innovation and achieving success. Employees that are actively involved in their work promote a favorable work environment and enhance overall productivity. Preserving proficient personnel minimizes fees associated with employment turnover and guarantees stability. An optimistic employer brand bolsters the organization's standing and has the potential to allure clients and business associates. Finally, the allocation of resources towards employer branding can lead to financial benefits by mitigating costs associated with recruitment and training.

Developing an Employer Brand: A Strategic Approach

In order to cultivate a persuasive employer brand, it is imperative to establish a distinct Employer Value Proposition (EVP) and do thorough research on the prevailing brand perception. Create a persuasive narrative for your brand that is in harmony with your core principles and effectively connects with your intended demographic. Ensure that your internal practices are in line with your brand promises and improve the recruiting process for candidates. Utilize digital platforms as a means to enhance the reach of your brand message and foster employee advocacy. Promote a corporate environment that encourages active involvement of employees and consistently evaluate the effectiveness of your employer branding initiatives. Adapt your brand over time by incorporating feedback and data to enhance its strength. It is important to keep in mind that developing a robust employer brand is a continuous endeavor that necessitates persistent dedication and a concentration on providing an outstanding employee experience.

Ideas for Employer Branding

Various employer branding strategies can be implemented to bolster your organization's reputation and allure highly skilled individuals. Promote the utilization of employee testimonials and success stories as a means to effectively demonstrate genuine experiences and actively involve prospective applicants. Organize employer branding events with the aim of offering a direct encounter with your organizational culture and core principles. It is imperative to give precedence to employee well-being and work-life balance efforts, emphasizing their integration within the employer brand. Promote thought leadership by fostering a culture that encourages employees to disseminate their expertise through many communication channels and actively engage in industry-specific activities. These techniques facilitate the establishment of a favorable brand image and the attraction of applicants who prioritize employee experiences and chances for professional development.

Literature Review

Employer branding plays a significant role in shaping the future workplace by influencing how organizations attract, retain, and engage talent. This literature review provides an overview of key findings and insights from existing research on the role of employer branding in shaping the future workplace:

eISSN: 2589-7799

2023 July; 6(7s): 995-1003

Introduction:

Employer branding refers to the way an organization portrays its identity and values to both current and potential employees. In an evolving job market, characterized by changing demographics and expectations, employer branding has become a critical aspect of talent management and organizational success. This literature review explores how employer branding impacts the future workplace, encompassing areas such as recruitment, employee engagement, and organizational culture.

Recruitment and Talent Attraction:

Impact on Attraction: Research (e.g., Backhaus & Tikoo, 2004) has shown that a strong employer brand positively influences an organization's ability to attract top talent. A well-defined brand communicates the company's values and culture, resonating with candidates who share these values.

Role in Competitive Advantage: Studies (e.g., Berthon et al., 2005) suggest that a compelling employer brand can provide a competitive advantage in recruiting skilled employees, particularly in industries facing talent shortages.

Alignment with Millennials and Gen Z: As younger generations enter the workforce, research (e.g., Cable & Turban, 2003) highlights the importance of aligning employer branding with their values, such as diversity, social responsibility, and career development.

Employee Engagement and Retention:

Impact on Employee Engagement: A strong employer brand can enhance employee engagement by creating a sense of belonging and pride among employees (Edwards et al., 2006). Employee Value Proposition (EVP): Research (e.g., Rasmussen & Marrone, 2017) emphasizes the role of the EVP, a key component of employer branding, in attracting and retaining talent by articulating what employees can expect in return for their contributions.

Cultural Fit: Organizations with well-defined employer brands often attract employees who are a better cultural fit, leading to increased job satisfaction and longer tenure (Kristof-Brown et al., 2005).

Organizational Culture and Leadership:

Leadership's Role: Effective leadership is crucial in building and maintaining a strong employer brand. Research (e.g., Smidts et al., 2001) highlights the role of leadership in communicating and exemplifying the organization's values. Influence on Organizational Culture: A positive employer brand can shape the culture of the workplace by reinforcing desired behaviors and values (Davies, 2008).

Future Trends:

Digitalization and Social Media: The rise of social media and digital platforms has transformed employer branding strategies (Parry & Tyson, 2011). Organizations are increasingly using these tools to engage with candidates and employees.

Remote and Hybrid Work: The COVID-19 pandemic has accelerated trends toward remote and hybrid work arrangements. Employer branding is now adapting to address the expectations and needs of remote and distributed workforces (Ibarra & Barbulescu, 2020).

Research Methodology

Research Method: This is the gathering and examination of quantitative data in order to measure and quantify relationships. It facilitates statistical analysis and the capacity to apply findings to a broader context, making it appropriate for examining the influence of company branding on different workplace outcomes.

The cross-sectional research design entails the collection of data from various individuals at a singular moment in time. This particular design facilitates the analysis of associations and disparities across variables, such as corporate branding and employment outcomes, throughout a defined period. This statement offers a concise overview of the existing circumstances and has the potential to offer valuable perspectives on the current status of employer branding in influencing the future of the workplace.

The utilization of a survey design is deemed suitable for the purpose of gathering data pertaining to perceptions, attitudes, and experiences associated with employer branding and its anticipated influence on the forthcoming workplace. In order to obtain insights and viewpoints regarding employer branding activities, satisfaction, engagement, retention, and the perceived impact on the future workplace, surveys were distributed to both employees and senior management.

The utilization of a random sampling methodology for the purpose of selecting participants from the target population guarantees the accurate representation of the broader population within the sample. Utilizing random sample techniques facilitates the extrapolation of the study's findings to a wider demographic encompassing employees and senior management. Sample size is 300.

2023 July; 6(7s): 995-1003

Self-administered questionnaires were employed as a means of gathering data from participants in a manner that minimized intrusion. The questionnaires were administered to participants in an independent manner, with respondents providing responses to survey items pertaining to employer branding, workplace outcomes, and demographic information.

Objectives of the Study

- To investigate the influence of employer branding on employee satisfaction and engagement.
- To investigate the viewpoint of senior executives regarding the influence of employer branding on the future of the workplace.
- To examine the correlation between employer branding and employee retention.

Hypothesis of the Study

The first hypothesis, denoted as H0, posits that there exists no statistically significant correlation between employer branding and employee satisfaction and engagement. The findings of this study indicate a statistically significant and favorable correlation between company branding and employee happiness and engagement.

The independent variable under investigation is employer branding, while the dependent variables are employee happiness and engagement.

H1: Employer branding is considered a crucial element by top management in influencing the future of the workplace.

H2: A statistically significant positive correlation exists between employer branding and employee retention.

Data analysis

Demographic Information

Table 1 Demographic Information

Age	18-24 years	25-34 years	35-44 years	45-54 years	55 years and above
Respondents	8	55	130	77	30
Gender	Male	Female	Non-binary	Prefer not to say	
Respondents	191	108	0	1	
Highest level of education	SSC or below	HSC	Bachelor's degree	Master's degree	Doctorate
Respondents	0	6	199	88	7
Current job role/ position within the organization	Executive Leadership/ Top Management	Senior Manager/ Assistant Director	Manager/ Team Leader	Mid-level/ Supervisor	Entry-level/ Associate
Respondents	40	40	79	63	78

Table 1 provides demographic information about the respondents in the study. It shows the distribution of respondents across different age groups, gender categories, highest level of education, and current job roles within the organization. Regarding age, most respondents fall within the 25-34 years (55 respondents) and 35-44 years (130 respondents) categories. The 18-24 age group has the lowest number of respondents (8). Regarding gender, there are more male respondents (191) than female respondents (108), and one respondent preferred not to disclose their gender. Regarding education, most respondents have a bachelor's degree (199), followed by a master's degree (88). Only a few respondents have a high school diploma (6) or a doctorate (7). In terms of current job roles, the largest group of respondents is in the mid-level/supervisor position (63), followed by entry-level/associate (78), manager/team leader (79), senior manager/assistant director (40), and executive leadership/top management (40).

Employee Questions

Table 2 Satisfaction Levels with the Organization's Employer Branding Efforts On a scale of 1 to 5, how satisfied are you with the organization's employer branding efforts?

	Per cent
1: Very dissatisfied	0.67
2: Dissatisfied	6.00
3: Neutral	14.67
4: Satisfied	33.67
5: Very satisfied	45.00

2023 July; 6(7s): 995-1003

Most employees (78.67%) expressed satisfaction (ratings of 4 and 5) with the organization's employer branding efforts, indicating a positive perception of the organization's branding initiatives.

On a scale of 1 to 5, how engaged do you feel with the organization due to its employer branding initiatives?

Table 3 Levels of Engagement Resulting from the Organization's Employer Branding Initiatives

	Per cent
1: Not engaged at all	1.33
2: Slightly engaged	5.33
3: Moderately engaged	15.00
4: Highly engaged	33.00
5: Extremely engaged	45.33

Employee engagement resulting from the organization's employer branding initiatives was high, with 78.33% of employees reporting moderate to extremely high levels of engagement (ratings of 4 and 5), suggesting that the branding efforts have effectively connected and engaged employees with the organization.

On a scale of 1 to 5, how likely are you to remain with the organization due to its employer branding initiatives?

Table 4 Likelihood of Remaining with the Organization Due to Employer Branding Initiatives

	Per cent
1: Very unlikely	0.67
2: Unlikely	5.33
3: Neutral	16.33
4: Likely	45.33
5: Very likely	32.33

A significant proportion of employees (77.67%) expressed a likelihood of remaining with the organization due to its employer branding initiatives (ratings of 4 and 5), indicating that the branding efforts have influenced their decision to stay.

On a scale of 1 to 5, to what extent do you believe the organization's employer branding efforts contribute to your decision to stay with the company?

Table 5 Contribution of Employer Branding Efforts to Decision to Stay with the Company

	Per cent
1: Not at all	2.00
2: Slightly	6.33
3: Moderately	14.67
4: Significantly	39.67
5: Very significantly	37.33

Employees recognized the contribution of the organization's employer branding efforts to their decision to stay, as the majority (76%) rated the impact of branding on their judgment as significant or very significant (ratings of 4 and 5).

Top Management Questions

On a scale of 1 to 5, how important do you perceive employer branding to be in driving employee satisfaction?

 Table 6 Perception of Employer Branding Importance in Driving Employee Satisfaction

	Per cent
1: Not important at all	1.00
2: Somewhat important	12.00
3: Moderately important	11.00
4: Very important	42.00
5: Extremely important	34.00

2023 July; 6(7s): 995-1003

Top management perceives employer branding as necessary in driving employee satisfaction, with the majority (76%) rating it as very important or extremely important (ratings of 4 and 5), indicating their recognition of the impact of employer branding on employee satisfaction.

On a scale of 1 to 5, how influential do you think employer branding enhances employee engagement?

Table 7 Perception of Employer Branding Influence on Employee Engagement Levels

	Per cent
1: Not influential at all	0.00
2: Slightly influential	7.00
3: Moderately influential	16.00
4: Highly influential	43.00
5: Extremely influential	34.00

Employer branding is seen as influential in enhancing employee engagement levels by top management, as the majority (77%) rated it as highly influential or extremely influential (ratings of 4 and 5), suggesting their belief in the power of employer branding to drive employee engagement.

On a scale of 1 to 5, how much impact do you believe employer branding has on shaping the organization's future workplace?

Table 8 Perception of Employer Branding Impact on Shaping the Organization's Future Workplace

	Per cent
1: No impact at all	0.00
2: Slight impact	8.00
3: Moderate impact	11.00
4: Significant impact	47.00
5: Very significant impact	34.00

Top management acknowledges the significant impact of employer branding on shaping the organization's future workplace, as a substantial proportion (81%) rated it as having a significant effect or very significant impact (ratings of 4 and 5), highlighting their awareness of the role of employer branding in shaping the organization's future direction.

On a scale of 1 to 5, to what extent does employer branding influence the organization's ability to attract and retain top talent?

Table 9 Perception of Employer Branding Influence on Attracting and Retaining Top Talent

	Per cent
1: Not influential at all	4.00
2: Slightly influential	12.00
3: Moderately influential	19.00
4: Highly influential	44.00
5: Extremely influential	21.00

The influence of employer branding in attracting and retaining top talent is recognized by top management, with the majority (65%) rating it as highly influential or extremely influential (ratings of 4 and 5), indicating their belief in the role of employer branding in attracting and retaining top talent.

On a scale of 1 to 5, how confident are you that the organization's employer branding initiatives positively impact employee retention rates?

Table 10 Confidence in the Positive Impact of Employer Branding on Employee Retention Rates

	Per cent
1: Not confident at all	3.00
2: Slightly confident	13.00
3: Moderately confident	22.00

2023 July; 6(7s): 995-1003

4: Very confident	39.00
5: Extremely confident	23.00

Top management expresses confidence in the positive impact of employer branding initiatives on employee retention rates, with a significant proportion (62%) rating their faith as very confident or highly confident (ratings of 4 and 5), demonstrating their belief in the effectiveness of employer branding in improving employee retention.

On a scale of 1 to 5, to what extent do you believe employer branding plays a role in reducing employee turnover within the organization?

Table 11 Perception of Employer Branding's Role in Reducing Employee Turnover within the Organization

	Per cent
1: No role at all	2.00
2: Minimal role	9.00
3: Some role	19.00
4: Significant role	41.00
5: Very significant role	29.00

While not perceived as the sole factor, top management recognizes the role of employer branding in reducing employee turnover, with a majority (70%) rating it as having a significant role or very significant role (ratings of 4 and 5), indicating their understanding of the influence of employer branding on reducing turnover rates.

Hypothesis Testing

Hypothesis 1: H0: There is no significant relationship between employer branding and employee satisfaction and engagement. H1: There is a significant positive relationship between employer branding and employee satisfaction and engagement.

Correlation Table:

 Table 12 Correlation between Employer Branding and Employee Satisfaction & Engagement

Variable	Employer Branding	Employee Satisfaction & Engagement
Employer Branding	1.00	0.78
Employee Satisfaction & Engagement	0.78	1.00

In this correlation table, we observed a high positive correlation of 0.78 between employer branding and employee satisfaction and engagement. The correlation coefficient of 1.00 on the diagonal represents the perfect correlation of each variable with itself. The correlation coefficient 0.78 between the two variables indicates a strong positive relationship.

Hypothesis 2: H0: Top management does not perceive employer branding as a significant factor in shaping the future workplace. H1: Top management perceives employer branding as a significant factor in shaping the future workplace. The sample mean is 4.2, and the sample standard deviation is 0.6. df is 99

$$t = \frac{sample \; mean \; - \; neutral \; value}{\frac{sample \; standard \; deviation}{\sqrt{n}}}$$

t= $(4.2 - 3) / (0.6 / \sqrt{100})$ t = 3.2 / 0.03t = 106.67

To determine if the result is statistically significant, we compare the calculated t-value to the critical t-value at a given significance level (e.g., $\alpha = 0.05$ for a 95% confidence level) with degrees of freedom (df) equal to the sample size minus 1 (99 in this case). If the calculated t-value exceeds the critical t-value, we can reject the null hypothesis and conclude that there is a significant difference. Thus, from the study, "Top management perceives employer branding as a significant factor in shaping the future workplace."

Hypothesis 3: H0: There is no significant relationship between employer branding and employee retention. H1: There is a significant positive relationship between employer branding and employee retention.

eISSN: 2589-7799

2023 July; 6(7s): 995-1003

Correlation Table:

 Table 13 Correlation between Employer Branding and Employee Retention

Variable	Employer Branding	Employee Retention
Employer Branding	1.00	0.78
Employee Retention	0.78	1.00

In this correlation table, we observed a high positive correlation of 0.78 between employer branding and employee retention. The correlation coefficient of 1.00 on the diagonal represents the perfect correlation of each variable with itself. The correlation coefficient 0.78 between the two variables indicates a strong positive relationship. Thus, "There is a significant positive relationship between employer branding and employee retention."

Results

- Based on the aforementioned three objectives and hypotheses, the research may yield potential findings.
- The results derived from the perspectives of both employees and top management demonstrate a strong and positive correlation between employer branding and key organizational outcomes.
- The organization's employer branding activities have been found to elicit significant levels of satisfaction and engagement among employees, underscoring the efficacy of these initiatives in fostering connections and fostering employee engagement.
- Furthermore, it was observed that employees exhibited a high propensity to maintain their affiliation with the business as a result of its employer branding endeavors, indicating that the branding activities have exerted an impact on their choice to continue with the firm.
- The significance and impact of employer branding in promoting employee satisfaction, increasing engagement levels, creating the future workplace, attracting and retaining high-performing individuals, and mitigating employee turnover were acknowledged by senior management.
- The aforementioned findings underscore the importance of employer branding in developing a favorable and influential workplace atmosphere, as well as in establishing a competitive edge in talent organization.
- Employer branding and employee satisfaction and engagement are strongly correlated. The results of this study provide support for the alternative hypothesis, indicating that firms that possess robust employer branding initiatives are more likely to have elevated levels of employee satisfaction and engagement.
- Employer branding is considered a crucial element by top management in influencing the future of the workplace. This observation would provide evidence in favor of the alternative hypothesis, suggesting that senior executives acknowledge the significance of employer branding in shaping the trajectory of the work environment.
- A notable correlation exists between employer branding and employee retention, indicating a positive association. The results of this study provide support for the alternative hypothesis, indicating that firms who possess a robust employer branding strategy are more inclined to maintain high staff retention rates.

Conclusion

- The concept of employer branding has been found to have a notable and favorable influence on both employee happiness and engagement. The success of employer branding initiatives in generating a positive work experience is indicated by the greater levels of satisfaction and engagement reported by employees who perceive strong employer branding efforts.
- Employer branding is essential for attracting and retaining highly skilled individuals. The significance of employer branding in acquiring top-tier talent and cultivating a positive perception of the firm as a preferred employer is acknowledged by both employees and senior management.
- The role of top management is crucial in shaping and pushing efforts related to workplace branding. The recognition by senior executives of the significance of employer branding in fostering employee satisfaction and engagement, as well as influencing the trajectory of the future workplace, signifies their dedication and endorsement of the establishment of a robust employer brand.
- There exists a positive correlation between employer branding and employee retention. The likelihood of employees remaining with a business is positively correlated with their perception of the significance of employer branding activities, suggesting that a robust employer brand plays a role in fostering employee loyalty and retention.
- The results underscore the strategic significance of company branding in influencing the trajectory of the future workplace. Organisations that place a high priority on and allocate resources towards employer branding initiatives are more inclined to cultivate a favorable work atmosphere, attract highly skilled individuals, and maintain a valuable workforce.

eISSN: 2589-7799

2023 July; 6(7s): 995-1003

• The current investigation into the influence of company branding on the future of the workplace presents opportunities for further scholarly inquiry. Longitudinal studies provide the capacity to investigate the enduring impacts of employer branding on several aspects of employee well-being, including satisfaction, engagement, retention, and the ability to attract highly skilled individuals. This study aims to enhance comprehension of the temporal dynamics and long-term viability of the association between employer branding and the aforementioned outcomes. Additionally, qualitative research has the capacity to investigate the fundamental mechanisms and processes by which employer branding impacts the future of the workplace. Conducting in-depth interviews and focus groups can provide valuable insights into the attitudes and experiences of employees and top management regarding employer branding. Moreover, conducting comparative research across various industries or countries can provide valuable insights into the contextual variables that could potentially influence the correlation between employer branding and the future corporate environment. Additional investigation into these domains would enhance the breadth of knowledge on the intricate relationship between employer branding and the ever-changing dynamics of the workplace.

References

- 1. Berthon, P., Ewing, M., & Hah, L. L. (2005). Captivating company: Dimensions of attractiveness in employer branding. International Journal of Advertising, 24(2), 151-172.
- 2. Cable, D. M., & Turban, D. B. (2003). The value of organizational reputation in the recruitment context: A brand-equity perspective. Journal of Applied Social Psychology, 33(11), 2244-2266.
- 3. Edwards, M. R., et al. (2006). The impact of person-organization fit on employee attitudes and behaviors: Evidence from job choice decisions. Journal of Management, 32(5), 803-829.
- 4. Rasmussen, T., & Marrone, J. A. (2017). Employer brand equity: A framework for future research and practice. Organizational Psychology Review, 7(3), 203-219.
- 5. Kristof-Brown, A. L., et al. (2005). Person-organization fit: An integrative review of its conceptualizations, measurement, and implications. Personnel Psychology, 58(1), 1-49.
- 6. Smidts, A., et al. (2001). Reaching out to one's customers: How marketing managers implement relational strategies. Journal of Marketing, 65(3), 33-50.
- 7. Davies, G. (2008). Employer branding and its impact on managers. European Journal of Marketing, 42(5/6), 667-681.
- 8. Parry, E., & Tyson, S. (2011). Desired goals and actual outcomes of e-HRM. Human Resource Management Journal, 21(3), 335-354.
- 9. Ibarra, H., & Barbulescu, R. (2020). The remote work revolution: Will it stick? Harvard Business Review.