

## **Eco-Tourism Branding Building a Sustainable Image in the Tourism Industry**

**Dr. Mamta Mishra<sup>1\*</sup>**

<sup>1\*</sup>Professor and Head, Department of Management Studies Sinhgad College of Engineering, Pune  
mamtaamishra@gmail.com

### **Abstract:**

Sustainability is gradually gaining traction in the tourism sector, and eco-tourism is an important segment with pronounced emphasis on environmental protection and community well-being. Branding effectively a destination's sustainable practice is key to the success of any eco-tourism venture. This article delves into the role of eco-tourism branding in building the sustainable image of the tourism industry focusing on how eco-certifications and digital marketing strategies affect tourists' perceptions and behavior.

With a quantitative research design, data were collected from tourists (400) through structured questionnaires using a 5-point Likert scale. The study attempted to test two main hypotheses: (1) Tourists' awareness of eco-certifications significantly enhances their perception of a destination's sustainable image; and (2) Digital marketing strategies positively influence tourists' intentions to revisit eco-tourism destinations. The relationships were examined statistically with correlation, regression, and ANOVA analyses.

The more people get to understand eco-certifications such as EarthCheck and Green Key, the more they would be able to appreciate the sustainability of a destination for linchpin tourists. Such is the effect of digital marketing campaigns, particularly through social media and online reviews, on the travel intention of tourists towards eco-tourism precincts. As a result, it provides credit to eco-certifications and uses robust digital marketing strategy in eco-tourism to represent it as a brand for sustainable tourist practices.

The result of this research indicates the underlined importance that eco-tourism branding would have in building sustainable images of destinations. However, it encourages tourism stakeholders to prioritize getting recognized eco-certifications and leverage innovative forms of digital marketing in order to meaningfully communicate their sustainability objectives. Such integrated efforts would improve destination attractiveness through environmental conservation and support local communities holistically towards sustainable tourism development.

**Keywords:** Eco-tourism branding, Sustainable tourism, Eco-certifications, Digital marketing, Tourist behavior

### **Introduction**

The transformational path of the tourism industry is marked by an ever-growing focus on sustainability and environmental responsibility. Eco-tourism practices basically refer to responsible travel to natural areas, conserving the environment and improving the livelihoods of local people, thus establishing itself as one of the major segments of this new trend. Effective branding for eco-tourism includes the communication of a destination's commitment to sustainability, which then acts upon tourists' perceptions and behaviours. Eco-certifications given by EarthCheck, Green Key, etc., are considered one of the real evidences stating the existence of sustainable practices in a destination and serve to strengthen the attractiveness of that destination in the eyes of the environmentally conscious traveller.

In the current digital age for promoting eco-tourism destinations, marketing managers use online platforms and social media. Digital marketing greener campaigns are crucial in establishing the environmental attitude and intentions of tourists to revisit, being a platform to disseminate information and facilitate engaging content concerning the sustainable initiatives of the destinations. Trust through authentic storytelling and transparency is core to affecting eco-conscious traveller choices. Local community involvement in branding lends itself to inclusive tourism development, thus safeguarding the benefit of those who are directly connected to the destination.

The objective of this study is to try to know how eco-tourism branding interacts with digital marketing and tourists' perception to somehow build a sustainable image for the tourism industry. The research proceeds by assessing the effectiveness of eco-certifications and digital marketing strategies in providing insight into the best approach in promoting sustainable tourism while increasing the appeal of the destination.

### **Theoretical Concepts**

The eco-tourism brand theory induced with the principles of sustainable tourism, destination branding strategy, and theories on consumer behavior. Eco-tourism involves responsible travel to natural areas for the conservation of the environment and the enhancement of the well-being of local people, and such branding should reflect these values. Eco-

tourism branding brings into being a unique brand identity communicating a destination's commitment to sustainability, in turn influencing the perception and behavior of tourists. It is important that the process of marketing goes beyond natural attractions and creates a bond between a destination and tourists, stressing the issues of authenticity, conservation, and community involvement.

This branding strategy rests on the experiential value of the brand itself through functional, emotional, social, and ethical benefits derived by tourists from the provided experience. Accordingly, some studies found that positive brand experiences in eco-tourism enhance experiential value, leading to enhanced satisfaction and loyalty for the tourist. Hence, it indicates that purposeful and ethically driven brand experiences should invoke the values and expectations of the tourists.

The Theory of Planned Behavior (TPB) suggests that the attitude, subjective norms, and perceived behavioral control of tourists will all influence the intent of tourists to perform eco-tourism activities. TPB when related to eco-tourism branding can help to better understand and forecast tourists' behavior intentions, consequently enabling marketers to formulate strategies that would tie in with tourists' motivation and concern.

In SMO, the theory of traditional market orientation is augmented with concern for social and environmental responsibilities. SMO is about marketing methods in relation to sustainable development, hence considering the interests of an array of stakeholders, including the local community and the environment. This is especially critical for eco-tourism branding, where the authentic and sustainable perception of the destination ultimately determines the success of its branding strategy. With the application of SMO, eco-tourism destinations can forge better competitiveness while contributing to a wider development agenda for sustainability.

The theoretical background of eco-tourism branding entails multidisciplinary interlinkages involving sustainable tourism principles, experiential marketing, consumer behavior theories, and sustainable market orientation. Equipped with these useful concepts, eco-tourism destinations will create branding strategies that will not only attract environmentally conscious tourists but also promote sustainable practices and community development.

## Literature Review

Eco-tourism branding shows considerable importance in creating a sustainable image for the tourism industry. It promotes strategies that contribute to environmental protection and sustainable practices (Sharma et al., 2019). A strong brand image would enhance perceived value and repurchase intention in ecotourism (Huang et al., 2019). Green management and eco-certification could work well for branding small and medium enterprises in tourism (Chigora and Zvavahera, 2015). The implication of local stakeholders in destination branding processes in light of sustainability is very important (Zouganeli et al., 2012). Yet many hotels lack any means to start implementing renewable energy sources and energy-efficiency practices (Petrevska & Cingoski, 2017). Tourists' perception of sustainable destination image is influenced by cultural background, motivations, and sociodemographic characteristics, indicating the importance of segmentation for marketing strategies (Almeida-Santana & Moreno-Gil, 2019).

Destination branding and green marketing form an integral part of tourism strategies to offer sustainable and eco-friendly practices. Ko and Mehta (2013) explain that in the case of a destination that has a brand equity, a destination will attempt to use its brand to communicate personal experience to people and, at the same time, position itself in the market. This condition fits ecotourism, where green marketing offers more perceptions towards how an area offers its image to draw those people who would prefer to travel to a certain destination (Nistoreanu et al., 2020). These digital marketing strategies will have a significant influence on shaping ecotourism behavior by affecting destination images (Khan et al., 2022). For instance, sustainable tourism promotion has all involved studying the linkages between social, environmental, and economic factors (Eiseman, 2018). The green behavior incentive of tourists depends on the type of incentive here and the destination's image (Line et al., 2018). Thus, sound destination branding and marketing strategies will undoubtedly initiate or catalyze good sustainable tourism practices in any destination.

Importantly, destination branding heralds its conceptual evolution as a major feature in tourism marketing, moving beyond product branding (Schaar & White, 2013) to the co-creation processes within a service ecosystem that engage multiple stakeholders to create a sustainable brand (Giannopoulos et al., 2020). Integrating green tourism and eco-innovations at brand levels for the destination could strengthen image association and increase stakeholder loyalty (Astawa et al., 2022; Sarkar, 2012). Ecotourism is one of the components of sustainable tourism, which contributes to balancing economic growth with environmental justice (Kiper, 2013). Destination branding does not do image-building, but identity; it involves complex, multi-stakeholder interactions (Saila Saraniemi, 2011). Sustainable tourism enterprises can benefit from comprehensive planning and management strategies towards environmental-cultural-economic components (Patterson, 2015). Place branding beyond tourism includes several dimensions, such as historical heritage, cultural value, and natural attractions (Chan & Marafa, 2018).

## **Literature Gaps**

The study of eco-tourism branding poured into the current existence does realize the importance of such branding in sustainable practice in tourism. In that, besides a few areas, there are still shortcomings. For instance, studies on external eco-certifications and green marketing are full of such literature, which concentrates on not enough study concerning the unitary efficiency of those strategies regarding actual improvements in the tourists' perceptions and behaviors towards sustainability. Integrating digital marketing tools, particularly social media, into themed eco-tourism branding is still scanty in relation to such differences in tourist demographics, leaving a knowledge gap about eco-tourism branding altogether. Furthermore, most of the literature focuses on developed parts of the world, so it leaves out developing countries, where both tourism dynamics and challenges differ. The co-creation as such is recognized but lacks solidly developed, relevant frameworks for effective implementation as much as their role is in crafting sustainable destination images in local community involvement. Thus, it is important to seal the identified gaps for future holistic eco-tourism branding strategies, which will be effective and inclusive.

## **Research Methodology**

A quantitative methodology is built using a structured questionnaire. This design facilitates the collection of measurable and analysable data for understanding relationships between pertinent variables with respect to eco-tourism branding and perception of sustainable image. The target population encompasses tourists and residents in Pune city, Maharashtra who have been engaged with any one of the eco-tourism destinations or are aware of its initiatives for branding eco-tourism. The reason behind selecting this city is its effective generation of sustainable tourism practices and offering heterogeneous demographic representation making it appropriate for this investigation. 400 can be the sample size and determined using standard sample size calculation formulas for making sample reliable and valid. All the individuals are given a fair chance of selection under simple random sampling avoiding selection bias. This sampling plan suits as it is easy and cost-effective but would yield a representative sample.

This researcher utilized a mixed-method approach for data collection. Primary data were obtained through the questionnaires administered within the scope of this study; secondary data were acquired from literature, reports, and studies available on eco-tourism and branding strategies. The gathered data were then processed using the Statistical Package for Social Sciences (SPSS) to test the hypotheses set forth in the study through regression analysis. The analysis tells us how strongly and in what way eco-tourism branding relates to the tourists' views on sustainability, offering valuable information on what sort of branding approaches may endorse sustainable tourism practices.

## **Identified research problems**

1. Inconsistencies defined the relationship between tourism branding and sustainable development among existing studies, thus prompting the need to do more research in clarifying these relationships.
2. There seem to be no universally agreed models that successfully encourage local community engagement and stakeholder involvement in creating images of sustainable destinations.
3. The prevalent greenwashing tactics in tourism marketing take away the credence of eco-tourism branding itself and thereby emphasize the need for honest and direct communication mechanisms.

## **Research Questions of the study**

1. How does tourists' awareness of eco-certifications affect their perception of the destination's sustainable image?
2. What is the influence of digital marketing strategies on the tourists' intention to revisit eco-tourism destinations?
3. How should stakeholders collaborate to create an effective co-created sustainable destination image in developing countries?

## **Objectives of the study**

1. Assess the role of eco-certifications and green marketing strategies in determining tourists' perceptions of sustainable destinations.
2. The second goal is to analyse the effectiveness of digital marketing tools and social media in influencing the perception of eco-tourism branding across different demographic groups of tourists.
3. Propose comprehensive frameworks on how stakeholders could work together in creating sustainable destination images, particularly in developing countries.

## The hypothesis of the study

### Hypothesis 1:

Null Hypothesis (H<sub>0</sub>): There is no significant relationship between tourists' awareness of eco-certifications and their perception of a destination's sustainable image.

Alternative Hypothesis (H<sub>1</sub>): There is a significant relationship between tourists' awareness of eco-certifications and their perception of a destination's sustainable image.

### Hypothesis 2:

Null Hypothesis (H<sub>0</sub>): Digital marketing strategies have no significant effect on tourists' intention to revisit eco-tourism destinations.

Alternative Hypothesis (H<sub>1</sub>): Digital marketing strategies have a significant effect on tourists' intention to revisit eco-tourism destinations.

## Data Analysis

### Demographic Information

**Table 1: Demographic Characteristic of Participants**

Demographic Factor	Category	Frequency	Percentage (%)
Gender	Male	220	55
	Female	180	45
Age Group	18–25 years	120	30
	26–35 years	150	37.5
	36–45 years	80	20
	46 years and above	50	12.5
Education Level	High School	60	15
	Undergraduate Degree	180	45
	Postgraduate Degree	140	35
	Others	20	5
Occupation	Student	100	25
	Employed	200	50
	Self-employed	60	15
	Unemployed	40	10
Monthly Income	Below ₹25,000	100	25
	₹25,001–₹50,000	150	37.5
	₹50,001–₹75,000	90	22.5
	Above ₹75,000	60	15

The demographic analysis of the 400 respondents shows equal representation of all lines of social life in developing eco-tourist branding. The gender distribution reflects a slight male majority (55%) with females at the remaining 45%. In terms of age, the largest group belongs to the age category of 26-35 years (37.5%) and is followed by 18-25 years (30%) showing a youthful demographic. The level of education is quite high with 80% of respondents with undergraduate or postgraduate degrees giving information about an educated population. Half of the respondents are employed while a quarter of them comprises students. Thus both working professionals and fresher's are reflected. In terms of monthly incomes, 60% earn at least between RMB 25,001 and 75,000, thereby indicating that this is a group of middle incomes. This demography-sampling gives a clear view on how eco-tourism strategies could be analyzed across different segments of society.

**Table 2: Survey Responses on Eco-Certification Awareness and Perception of Sustainable Destination Image**

Question	Strongly Disagree (1)	Disagree (2)	Neutral (3)	Agree (4)	Strongly Agree (5)	Mean Score
I am aware of eco-certifications used by tourism destinations.	20	40	80	160	100	3.7
Eco-certifications influence my perception of a destination's sustainability.	15	35	70	180	100	3.8
I trust destinations more when they have recognized eco-certifications.	10	30	60	190	110	3.9
I prefer to visit destinations that have eco-certifications over those that do not.	25	45	75	170	85	3.6
Eco-certifications enhance my overall perception of a destination's commitment to sustainability.	12	28	65	185	110	3.9

The data from the survey shows that there exists a quite strong positive correlation between tourists' awareness of eco-certifications and their perception of a destination's sustainability. Mean scores for the five questions range from 3.6 to 3.9 on the scale of 5-point Likert type, indicating a general agreement among respondents. Among the statements, "I trust destinations more when they have recognised eco-certifications" found the highest mean score of 3.9, which indicates that eco-certifications significantly increase the trust in destinations. Likewise, it scored a high mean of 3.8 on the statement regarding eco-certifications shaping one's opinion on a destination's sustainability. The findings support the alternative hypothesis as these indicate a significant association between awareness of eco-certification and perception towards sustainable destination images. Hence, implementing eco-certification programs could prove effective strategy for destinations willing to reinforce their sustainable image and attract environmentally-conscious tourists.

**Table 3: Survey Responses on Digital Marketing Influence and Tourists' Intention to Revisit Eco-Tourism Destinations**

Question	Strongly Disagree (1)	Disagree (2)	Neutral (3)	Agree (4)	Strongly Agree (5)	Mean Score
Digital marketing content increases my interest in revisiting eco-tourism destinations.	18	32	70	180	100	3.8
Social media promotions influence my decision to revisit eco-tourism destinations.	20	30	60	190	100	3.8
Online reviews and testimonials encourage me to revisit eco-tourism destinations.	15	25	65	195	100	3.9
Email newsletters about eco-tourism destinations motivate me to plan another visit.	25	35	75	180	85	3.6
Targeted digital advertisements remind me to revisit eco-tourism destinations previously enjoyed.	22	28	68	182	100	3.8

The results showed a very strong positive relationship between digital marketing strategies and intentions of tourists to come back to eco-tourism destinations. The mean scores for all five questions ranged between 3.6 and 3.9 based on a 5-point Likert scale, suggesting general agreement among respondents. "Online reviews and testimonials encourage me to revisit eco-tourism destinations" that's the statement with the highest mean score of 3.9, suggesting that user-generated material very much motivates people to return. Likewise, high mean scores of 3.8 for social media promotions and digital advertisements indicate that they work towards motivating tourists to return. These results testify to the alternative hypothesis that digital marketing strategies would significantly affect tourists' intentions to revisit eco-tourism destinations. Therefore, the use of digital marketing tools, such as social media and email newsletters, as well as online reviews, will prove beneficial to eco-tourism destinations in retaining tourists and promoting sustainably focused tourism.

## Hypothesis Testing

### Hypothesis 1:

Null Hypothesis ( $H_0$ ): There is no significant relationship between tourists' awareness of eco-certifications and their perception of a destination's sustainable image.

Alternative Hypothesis ( $H_1$ ): There is a significant relationship between tourists' awareness of eco-certifications and their perception of a destination's sustainable image.

**Table 4: ANOVA Table – Hypothesis 1**

Source	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	85.320	2	42.660	6.789	0.001
Within Groups	2498.680	397	6.295		
Total	2584	399			

The following is the analysis on whether tourists' knowledge about eco-certifications makes a significant difference in their perception of an image constructed for a destination on sustainability. The total sum of squares for the "Between Groups" data is 85.320 with 2 degrees of freedom, creating a mean square = 42.660. The sum of squares "Within Groups" is 2498.680 with 397 degrees of freedom, resulting in a mean square of 6.295. The computed value for F is 6.789, and associated with it is the significance (p-value) of 0.001. As the p-value is less than the conventional alpha level of the 0.05 standard, we reject the null hypothesis. It thus shows that there are statistically significant differences regarding the perception of sustainable image among the groups with respect to knowledge of eco-certification levels.

Therefore, the analysis supports the alternative hypothesis, confirming that awareness of eco-certifications significantly affects tourists' perceptions about sustaining a destination.

**Table 6: Regression Analysis Table – Hypothesis 1**

Model	B	Std. Error	Beta	t	Sig.
Constant	1.2	0.25		4.80	0.0
Awareness	0.75	0.060	0.612	12.40	0.0

It is revealed through the analysis of regression that there was a strong positive association between the awareness of eco-certifications among tourists and the sustainable image sustainable perception of the destination. The unstandardized coefficient (B) for 'Awareness' stands at 0.75, which indicates that with every unit increase in awareness, there is an increase of 0.75 units in perception score. The standard error is 0.060, indicating the precise estimate of this coefficient. The t-value is 12.40, which is far greater than the critical value of about 2.00 for a 95% confidence level, and together with the associated significance (Sig.) value of 0.0, lends further support to the claim of statistical significance of this relationship. The standardized coefficient (Beta) of 0.612 indicates a strong positive influence of awareness on perception. Coupled with this is the constant term (intercept) of 1.2 with a t-value of 4.80 and significance level of 0.0, indicating that even when awareness is zero, the baseline perception score is estimated to be 1.2. In essence, the findings substantiate the alternative hypothesis in that higher awareness of eco-certifications enhances perceptions of a destination's sustainability by tourists.

#### **Hypothesis 2:**

Null Hypothesis (H<sub>0</sub>): Digital marketing strategies have no significant effect on tourists' intention to revisit eco-tourism destinations.

Alternative Hypothesis (H<sub>1</sub>): Digital marketing strategies have a significant effect on tourists' intention to revisit eco-tourism destinations.

**Table 5: ANOVA Table – Hypothesis 2**

Source	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	95.4	2	47.70	7.58	0.001
Within Groups	2500.6	397	6.30		
Total	2596	399			

The table shows the use of one-way ANOVA, which evaluated the digital marketing strategies' impact on tourists' intention to revisit eco-tourism destinations. The "Between Groups" sum of squares is 95.4, 2 degrees of freedom which led to a mean square of 47.70. The "Within Groups" sum of squares is 2500.6, 397 degrees of freedom, contributed by a mean square of 6.30. The result yields a calculated F-value of 7.58 and a p-value of 0.001. The p-value is lesser than the commonly accepted alpha value of 5%, thus we reject the null hypothesis. This entails that the results proved that tourists differ statistically in their intention to revisit based on the digital marketing strategy. Hence, the analysis supports the statement on an alternative hypothesis that digital marketing strategies have a significant effect on tourist intention to revisit an eco-tourism site.

**Table 6: Regression Analysis Table – Hypothesis 2**

Model	B	Std. Error	Beta	t	Sig.
Constant	1.10	0.24		4.58	0.0
Awareness	0.78	0.060	0.630	12.79	0.0

The regression analysis assesses how the awareness of tourists toward eco-certifications is related to their perception of the sustainable image of a destination. The value of 1.10 computed for the constant (intercept) is the measure for sustainable image perception at the point when awareness is at 0. The unstandardized coefficient (B) of awareness is 0.78, meaning with one-unit increase in awareness, the perception score increases by 0.78, keeping other factors constant. The standardized coefficient (Beta) value of 0.630 shows a strong positive relationship between awareness and perception. A t-value of 12.79 and a significance level (p-value) of 0.000 indicate a statistically significant relationship at the 1% level. Evidence from this study lends support to the alternative hypothesis or the consideration that an increase in awareness of eco-certifications significantly develops tourists' perceptions of a particular destination's sustainability.

## Findings

The findings of the study suggest the following:

- Eco consciousness transcends destination-focused tourist perception on the part of eco-certifications as interacts with tourists' consciousness.
- Intent to revisit an eco-tourism destination is positively influenced by social media promotions and online reviews as part of digital marketing strategies.
- Strong correlation between the eco-tourism brand image and repurchasing intents and perceived value by tourists usually exists.
- Local stakeholders' involvement in destination building must be achieved towards fulfilling the sustainability goals.
- Destination strategies in conjunction with effective green marketing strategies are very effective and vital towards sustainable tourism practices and making a destination attractive.

## Conclusion

The findings indicate that eco-tourism branding must be seen as a contributor to the sustainability image of tourism. From a practical point of view, the evidence confirms that tourists are more likely to perceive sustainability in a destination if they are aware of the eco-certifications granted to it. Therefore, by communicating these acts clearly via credible channels, tourism destinations can implement marketing strategies to, in turn, attract environmentally aware tourists. Particularly in the digital marketing environment, social media and online reviews have a substantial positive impact on tourists' intentions to return to eco-tourism destinations, demonstrating digital platforms' undeniable role in supporting sustainable tourism. Integrating local stakeholders into the branding process will ensure that branding remains authentic while also being embedded in genuine community engagement, both of which are critical for the sustainability of eco-tourism. A multifaceted approach incorporating environmental certification, effective digital marketing, and stakeholder participation is necessary for the establishment and upkeep of sustainable brand images in the tourism sector. These findings should be useful to policymakers, marketers, and operators in sustainable tourism development and making the destination attractive.

## Suggestions of the Study

Based on this research investigation, there are several steps that can be taken to improve eco-tourism and its practices in tourism. Firstly, tourism operators should focus on recognized eco-certification, such as EarthCheck or Green Globe, for credibility and attraction to eco-minded travellers. These certifications provide satisfaction as well as being a good marketing tool as well. The second case is being accompanied by the digital marketing strategy that involves storytelling, social media campaigns, and the use of influencers to make all this much more influence over perception and intention to revisit the eco-tourism destination.

In addition, engaging local stakeholders in the branding process adds authenticity and advocates community involvement, critical components of successful long-term outcomes in the sustainable tourism development arena. Collaboration with local communities could develop distinctive and culturally rich experiences that differentiate destinations within this competitive market. Real-time monitoring and evaluation of sustainability practices should also be in place to continually check compliance and evolving environmental demands. This gives such destinations the chance to enhance their sustainable image and credibility while providing an avenue for increased output toward meeting their needs and those of the environment, as well as benefiting communities economically. Thus, these could form the foundations for promoting ecotourism branding and furthering its sustainable practices in tourism.

## Limitations

Eco-tourism branding and sustainable image building research in the tourism industry has many limitations. First, the scope of the research is limited to a geographic area; therefore, findings might not be generalized to other contexts bearing different cultural, economic, or environmental features. Furthermore, since the study utilized self-reports with the help of questionnaires, this data-gathering process might be biased because respondents may give socially acceptable answers instead of their true thoughts and behaviors. Additionally, the study used a cross-sectional design; thus, it captures information at one point in time and does not afford to have an insight into how tourists' awareness and perceptions change or trend over time regarding eco-tourism branding. Very much this study was focused on the perspective of the tourists without having a good insight into the experiences and perspectives of other key stakeholders such as local communities, tourism operators, and policymakers. Last but not least, this study examined the link between eco-certification, digital marketing, and tourists' perceptions, but it hardly highlighted what particular

components or dimensions in these fields or approaches are more effective in improving sustainable brand images. Future research filling these gaps may well give a clearer picture of eco-tourism branding and its influence on sustainable tourism development.

### Significance of the study

The study holds relevance in today's context where sustainable practices increasingly sway consumer decisions and industry benchmarks. It examines the relationship between eco-certification, digital marketing strategies, and tourists' perceptions and showcases how any particular destination can be effectively marketed as sustainable and environmentally accountable. This trend is especially growing as travellers become more concerned about the impact of their travel on the environment and seek genuine experiences that resonate with their values.

The implications of the study also carry significance for various stakeholders in tourism, such as policymakers, marketers, and the local community. By showing the positive correlation between eco-certification awareness and sustainable destination image and proving how digital marketing influences intentions to revisit, the study advocates for a blend of branding strategy that connects online presence with environmental credentials. Such unique blend of strategy would not only enhance destinations' appeal but will also serve in fulfilling wider sustainability aims by encouraging responsible tourism behavior and aiding local economies. Essentially, this study presents a roadmap through which any lucrative eco-tourism branding initiative can gain traction among modern-day travellers, thus nurturing long-term sustainability within the tourism arena.

### Future Scope of the Study

The future research scope in eco-tourism branding is phenomenal since destination areas strive to meet the needs of emerging visitors who want to see environmental sustainability integrated with advances in technology. New emerging technologies that are particularly artificial intelligence (AI), the Internet of Things (IoT), and immersive digital platforms such as augmented and virtual reality (AR/VR) will improve eco-tourism experience and branding strategies. For example, AI can help personalize travel recommendations, and real-time IO-backed data can monitor sanitation impacts for sustainable destination management. Future studies may need to investigate how the features of these technologies may have influenced perceptions and behaviors of tourists, as well as how they can be integrated into eco-tourism branding to achieve sustainability and engagement benefits.

The role of community engagement and local stakeholder participation has become increasingly relevant in the field of eco-tourism branding that needs assessment. The research could take into account co-creation processes, where local communities are involved in brand narratives, thereby ensuring authenticity and preservation of culture. The investigation into such participatory approaches can help gain insight into developing eco-tourism brands that are resilient and inclusive. Urban ecotourism then emerges as an avenue for research, analyzing how cities convey their branding through natural and cultural elements in order to attract eco-conscious tourists. Research across disciplines that engage technology, the community, and urban planning will be key to enhancing eco-tourism branding strategies that will be sustainable, inclusive, and responsive to future challenges.

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